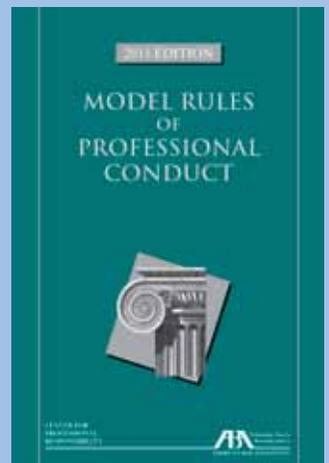
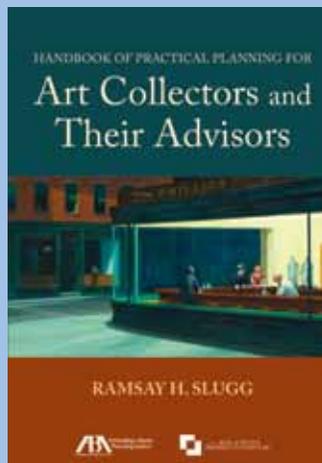
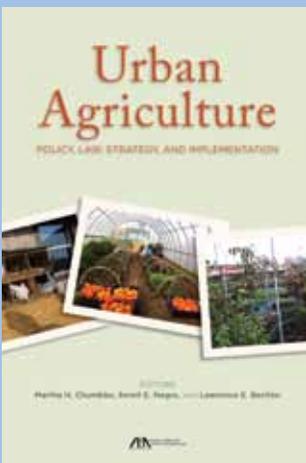


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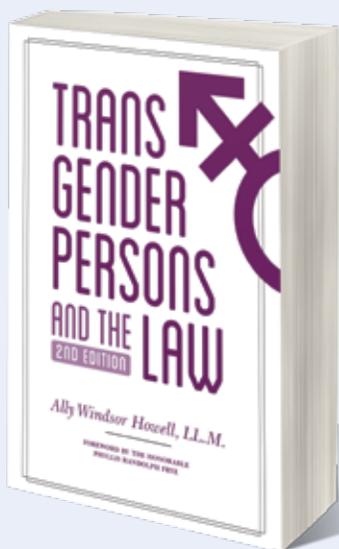
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# Featured Titles



## Transgender Persons and the Law, Second Edition

Ally Windsor Howell

2015, Paperback, 316 pages, 6 x 9

This book provides a comprehensive update and overview of the laws and landmark court cases involving transgender individuals in a variety of legal situations. It also discusses the myriad legal documents transgender persons need to understand before completing paperwork in order to change their name, birth certificate, and gender identification. As a bonus, the book includes a link to an online database with legal forms for all fifty states for name changes and changes to birth certificates.

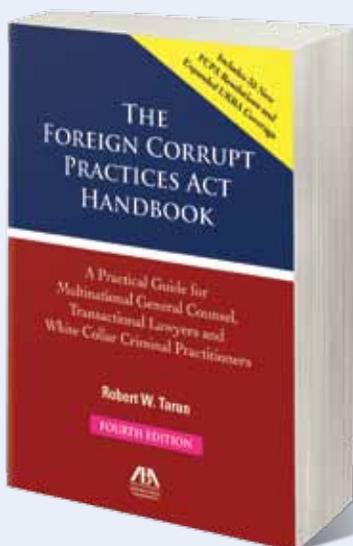
Published by ABA Book Publishing



Product Code **1620669**

**\$129.95** List Price

**\$99.95** ABA Members



## The Foreign Corrupt Practices Act Handbook, 2015 Edition

Robert W. Tarun

2015, Paperback, 1104 pages, 7 x 10

An ABA bestseller, this handbook identifies the major FCPA risk areas and offers suggestions for how companies can most effectively address these risks and conduct credible investigations. This updated edition includes two new appendices—the UK DPA Code of Practice, and the Chapter 8 Primer Determining the Appropriate Sentence. You'll also find information on anti-bribery conventions; board of directors and management responsibilities; transaction issues and considerations; charitable donations and political contributions; and conducting and defending an FCPA Investigation. This is a must-buy for all attorneys at every level who represent businesses doing international work.

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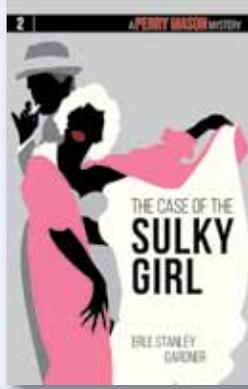
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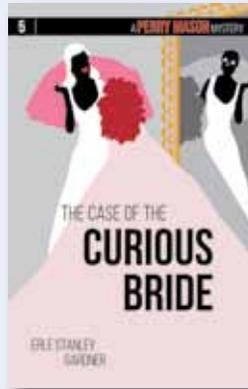
2015, 235 pages, 4.5 x 7  
Product Code **1620661**  
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2015, 302 pages, 4.5 x 7  
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# Commercial

Resources that will help you understand your clients, corporate settings, and common issues that may cross your desk as a corporate lawyer.

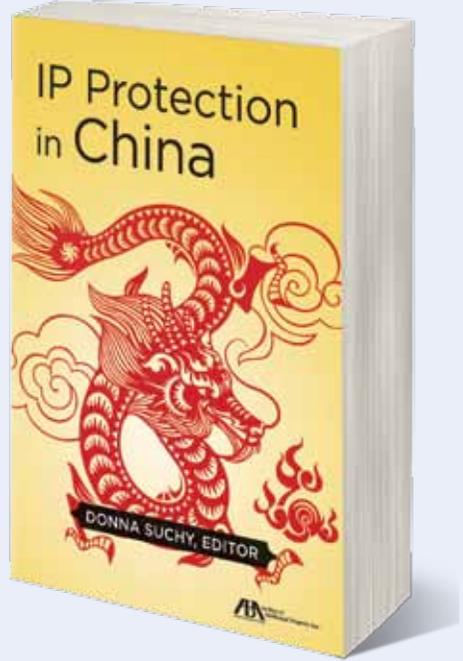
## IP Protection in China

Donna Suchy, Editor

2015, Paperback, 379 pages, 6 x 9

Although China is now part of the World Trade Organization (WTO), the Chinese IP system still involves distinct characteristics: for example, enforcement power is divided between two powerful and independent branches of the government, which can surprise U.S. practitioners accustomed to using the judicial branch as the primary means for addressing IP infringement issues. Written by twenty legal practitioners who are extraordinarily familiar with China's intellectual property laws, this state-of-the-art book discusses and summarizes the protection of patents, trade secrets, copyrights and trade secrets in China, including how to work with the appropriate government bodies. The need for such a book is great: China ranks among the top countries for patent filings in the world, which undoubtedly will impact the global economy for decades to come.

Published by Section of Intellectual Property Law



Product Code **5370217**

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**\$109.95** IP Law Members

## Collection, Demand, and Commercial Letters for the General Practitioner

David J. Cook

2015, Paperback, 329 pages, 7 x 10

This book is an engagingly written survey of demand (collections) letters. David J. Cook, author of *The Debt Collector's Handbook*, begins by describing the purpose of demand letters, the various means of delivery to the recipient(s), the expected outcomes, and tips for writing them. He then provides dozens of sample letters—letters he himself has used—and follows each example with a pointed commentary, making *Collection, Demand, and Commercial Letters for the General Practitioner* an exceptionally useful practice guide.

Published by Solo, Small Firm and General Practice Division

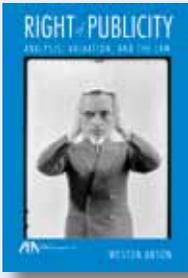


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**\$89.95** GPSolo Members





## Right of Publicity: Analysis, Valuation, and the Law

Weston Anson

2015, Paperback, 268 pages, 7 x 10

Right of publicity is multi-faceted, complex, and continuing to evolve. It is also one of the fastest growing areas of intellectual property law. This unique book discusses the legal aspects of the rights of publicity—which are increasingly talked about, utilized, expanded and litigated—as well as the cultural and business-based aspects, including the rapid growth of celebrity branding via licensing, promotion, merchandising, and endorsement. Nationally known author and valuation expert Weston Anson is a valuable resource for understanding and applying the important method of valuing rights of publicity and celebrity brands while also providing guidance in striking stronger and more lucrative deals.

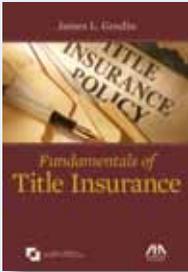
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Published by Section of Intellectual Property Law



## Fundamentals of Title Insurance

James L. Gosdin

2014, Paperback, 475 pages, 7 x 10

An introduction to the basics of title insurance law and title insurance coverage, this new guide offers a broad overview of what title insurance does and does not do. Written in a user-friendly manner, it provides illustrative examples and practice pointers throughout the text. The book discusses the variations and common features of U.S. title insurance, common coverage and issues the real estate lawyer needs to be aware of, and standard requests the real estate lawyer should consider. Includes a series of checklists for the real estate lawyer.

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Published by Section of Real Property, Trust and Estate Law



## A Practitioner's Guide to Real Estate and Wind Energy Project Development

Kathleen K. Law

2015, Paperback, 234 pages, 6 x 9

With interest and investment in wind energy project development increasing steadily in the United States, this focused, practice-oriented guide provides a straightforward explanation of the process of developing a wind project with a step-by-step discussion of the basic legal documents involved in putting a wind energy project together. The author examines the many types of legal issues involved with developing a wind project, focusing specifically on the issues most important to real estate lawyers advising clients in this evolving area.

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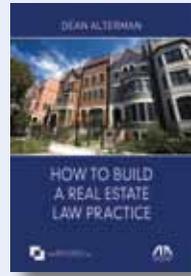
## How to Build a Real Estate Law Practice

Dean Alterman

2015, Paperback 229 pages 6 x 9

Real estate law offers a broad range of specialties, some that lead to the courtroom and others more suited to a desk in an office. Whatever area of real estate law that you practice in, you'll find practice-focused advice that's tailored specifically to the needs of a real estate lawyer, and valuable pointers that you can incorporate into your daily practice as well as for your long-term business plan. Whether you are just starting out in real estate law or if you've already established in the area, you'll benefit from this book's wise advice and guidance drawn from a veteran real estate lawyer's years of practice.

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## Urban Agriculture: Policy, Law, Strategy, and Implementation

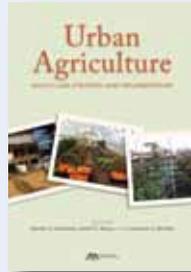
Martha H. Chumbler, Sorell E. Negro,

Lawrence E. Bechler, Editors

2015, Paperback, 360 pages, 7 x 10

A current, practical resource on all aspects of agricultural activities within non-rural settings, ranging from neighborhood gardens to commercial farming operations, this book addresses many of the land use, environmental, and regulatory legal issues that confront local governments, property owners, businesses, nonprofit organizations, and neighborhood groups when addressing urban gardening or farming. Chapter authors also describe and analyze the experiences of specific urban areas, providing perspectives on their different approaches.

Published by Section of State and Local Government Law



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## Contract Drafting: Powerful Prose in Transactional Practice, Second Edition

Lenné Eidson Espenschied

2015, Paperback, 375 pages, 6 x 9

Serving as a complete how-to guide for lawyers new to transactional practice or for more experienced lawyers looking to reinforce their skills, this book explains how the drafting process works and how transactional lawyers work from prior documents to produce effective and complete legal documents that protect the client's interests. Each of its 14 chapters is organized for ease of use and full of important tips and techniques. In addition to the fundamentals, *Contract Drafting* also covers advanced drafting techniques for avoiding ambiguity by making better word choices, crafting strong sentences, and eliminating contextual ambiguity.

Published by ABA Book Publishing



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## A Practitioner's Guide to FINRA Sanctions Analysis

Rory C. Flynn

2015, Paperback, 192 pages, 6 x 9

Gain a comprehensive overview and practical advice regarding one segment of the Financial Industry Regulatory Authority's disciplinary process—sanctions analysis. This book contains the historical development of various FINRA sanctions, limitations on FINRA's ability to impose certain sanctions, and much more. This valuable resource offers a unique perspective both to experienced attorneys and attorneys new to the practice of securities regulation.

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## EU Business Law

Andre Fiebig

2015, Paperback, 808 pages, 7 x 10

To the outsider, the law of the European Union (EU) can appear confusing and opaque. This essential resource will provide you with a unique and comprehensive understanding of EU business law issues from both an analytical and practical perspective ranging from the free movement principles to electronic commerce and consumer protection. Practice areas covered include commercial, transactional, intellectual property, data privacy, compliance, antitrust, and more. This valuable guide includes references to all of the important decisions of the European courts, and will be useful to lawyers, academics, and students whether experienced or new to EU law.

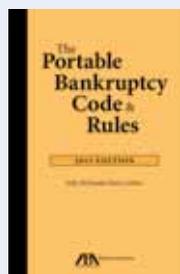
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## The Portable Bankruptcy Code & Rules 2015 Edition

Sally McDonald Henry, Editor

2015, Paperback, 548 pages, 6 x 9

This annually updated compendium provides you with quick access to the Bankruptcy Code and Rule provisions and is applicable to cases commenced on or after December 1, 2014. This book is an easy-to-use reference guide featuring page tabs and complete keyword indices that guide you straight to material relevant to your case. The indices are useful to lawyers with diverse practices who use the Code, from the general practitioner who occasionally represents a Chapter 13 debtor, to the lawyer whose practice is almost exclusively bankruptcy-related. The 2015 edition contains changes to the Bankruptcy Code, the Federal Rules of Bankruptcy Procedure, the Federal Rules of Civil Procedure incorporated in the Bankruptcy Rules, the Federal Rules of Evidence, and certain provisions of Titles 18 and 28 of the United States Code relating to bankruptcy.

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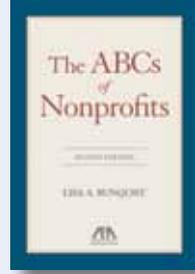
## The ABCs of Nonprofits, Second Edition

Lisa A. Runquist

2015, Paperback, 155 pages, 7 x 10

Written for practitioners and nonprofit organizations, this unique guidebook offers a basic introduction to what a nonprofit corporation is; how it is formed; options for organizational structure; operating the corporation; basic tax; and much more. This updated second edition is written in a narrative format with a practitioner advising a client on the key steps for establishing a nonprofit corporation. Additional resources are included plus examples of sample forms. This primer will help nonprofits and their lawyers figure out where to start, what works, what doesn't, and why.

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## The Role of Independent Directors in Corporate Governance, Second Edition

Bruce F. Dravis

2015, Paperback, 245 pages, 6x9

Updated and expanded, this second edition provides directors—and attorneys advising directors—with information on the policies and underlying issues that shape director fiduciary duties and the other corporate governance requirements. It describes the legal and economic context in which these governance requirements arise, and it also describes the implementation details that can affect specific governance related decisions. This book also provides sample summary materials in the form of PowerPoint presentations that attorneys can use as starting points to prepare training or explanatory sessions before a board or management.

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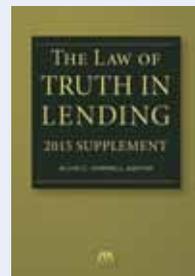
## The Law of Truth in Lending, 2015 Supplement

Alvin C. Harrell, Editor

2015, Paperback, 600 pages, 7 x 10

This 2015 supplement to *The Law of Truth in Lending* provides updated, comprehensive coverage of Truth in Lending (TIL) law through 2014. The authors are highly respected specialists in the field, and have integrated discussion of important changes in the law, with a focus on changes since 2006. The description of these changes, placed in the broader context of pre-existing law, provides a unique resource for any practitioner confronted with TIL issues or questions. The book advises practitioners on the scope and explains the issues when considering matters of Truth in Lending (TIL) compliance, disclosure, remediation, and enforcement.

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# Litigation

This collection of books helps you present an effective, persuasive, and logical argument in the courtroom and includes topic-based guides for specialized litigation.

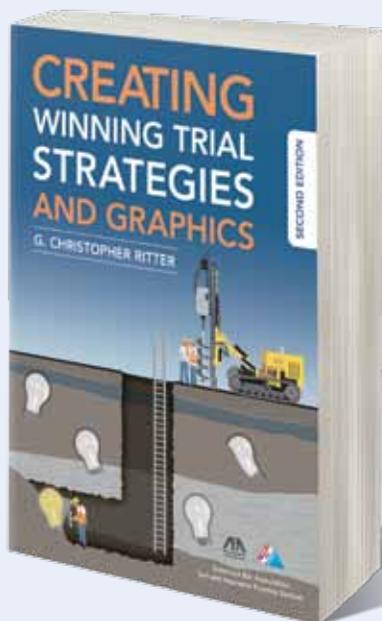
## Creating Winning Trial Strategies and Graphics, Second Edition

G. Christopher Ritter

2015, Paperback, 496 pages, 7 x 10

This easy-to-read guide takes you step-by-step through the graphics process with insight to simplify cases by filtering out what is distracting or unimportant. The guide provides direction to create compelling graphics which will strengthen courtroom arguments and maximize opportunities to persuade judges and juries. The process also clarifies and develops essential themes and other tools that jurors need so they can effectively evaluate, retain, and understand complex issues—making it simpler to convey information in an organized, clear, and convincing manner.

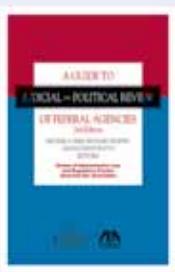
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Michael E. Herz, Richard Murphy, Kathryn Watts, Editors

2015, Paperback, 424 pages, 6 x 9

This updated edition provides a thorough overview of the law of judicial and political control of federal agencies. The primary focus is on the availability and scope of judicial review, but the book also discusses the control exercised by the U.S. President and Congress. This comprehensive guide is a companion to two other titles published by the Section of Administrative Law and Regulatory Practice: *A Guide to Federal Agency Adjudication* and *A Guide to Federal Agency Rulemaking*.

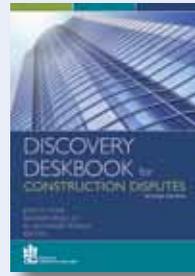
Published by Section of Administrative Law and Regulatory Practice

## Discovery Deskbook for Construction Disputes, Second Edition

Buckner Hinkle, W. Alexander Moseley, Jr.,  
John Marshall Cook, Editors  
2015, Paperback, 350 pages, 7 x 10

Discovery is critical to achieving litigation success, even though construction disputes are infrequently tried to verdict. Technology advances, refined delivery methods and more complex projects increase the potential for disputes in the nature and quantity of discoverable information, while the cost of legal and professional services has also climbed. Because these factors and others make wise and efficient discovery all the more necessary, the updated *Discovery Deskbook for Construction Disputes* is an essential tool for the practitioner. It outlines the discovery process from its inception through the planning and conduct of discovery by the classic means of document production, interrogatories and depositions, and includes insightful "Practice Pointers" throughout the text.

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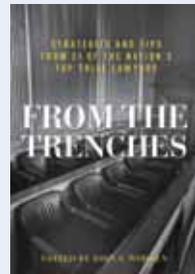
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John S. Worden, Editor  
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Bringing together legal strategy, psychology, and persuasion theory, this book offers a fresh approach to trial preparation, one that focuses on how jurors learn, think, and deliberate. The suggestions noted in *From the Trenches* will help you develop and optimize trial skills to achieve favorable outcomes for your clients, while making you a much stronger trial lawyer.

Published by Solo, Small Firm and General Practice Division



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Reagan W. Simpson, Mary R. Vasaly  
2015, Paperback, 370 pages, 6 x 9

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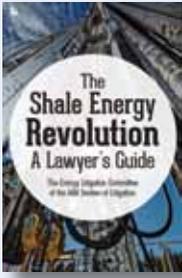
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## The Shale Energy Revolution: A Lawyer's Guide

The Energy Litigation Committee of the ABA Section of Litigation  
2015, Paperback, 223 pages, 6 x 9

This multi-author book addresses the vast new wave of litigation issues resulting from the fast-paced and unconventional growth of the shale gas industry. The book begins with an overview of the geology, exploration, drilling and production of shale plays, and introduces the shale plays and their individual properties regionally. It then identifies common litigation issues in shale plays, including recovery of personal injury and property damages related to hydraulic fracturing; lawsuits between governmental entities; and challenges to disclosure regulations related to the chemicals used in hydraulic fracturing. The third chapter highlights common contractual disputes related to royalties, pooling and unitization, and implied covenants to market and for further development. Water rights and water use are the central topic of the book's concluding chapter.

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## Preparing for Trial: 60 Days and Counting

Bruce W. Felmly

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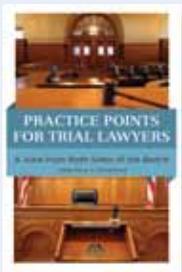
In recent years, detailed trial rules have proliferated in our jurisdictions, just as the tolerance of courts and judges of ignorance (or knowing non-compliance) with those rules has lessened. When these facts are coupled with client expectations, there is precious little room for "learning by doing" in preparing a case for trial. *Preparing for Trial* demonstrates how to systematize your approach to the final weeks before trial, to assure there are no loose ends in your case, and to limit the stress of a very demanding time. In these days of the "vanishing trial," when there are fewer opportunities to learn from the masters, this book is an invaluable guide for trial lawyers needing to focus, prioritize and prepare for that morning when they alone will say, "Ready, Your Honor."

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## Practice Points for Trial Lawyers

Hon. Mark A. Drummond

2015, Paperback, 147 pages, 6 x 9

This book is designed for those who are or aspire to be trial lawyers, and those who are actually preparing to try cases. Judge Mark A. Drummond's experience includes 20 years in front of the bench trying cases and another 15 years on the trial bench, which gives him a unique perspective. Additionally, for 30 years Drummond has trained advocates from Tasmania to Tanzania, from Boston to Beijing. That includes large and small firms, corporations, the National Institute for Trial Advocacy, the U.S. Department of Justice, the Attorney General's offices for Illinois and New York, and the Department of the Navy. This collection of short works offers Judge Drummond's perspective and practice points on trial preparation, jury selection, trial presentation, witness examination, and professionalism, as well as the shared wisdom of leading trial lawyers across the country.

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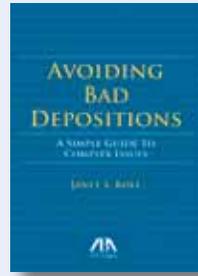
## Avoiding Bad Depositions: A Simple Guide to Complex Issues

Janet S. Kole

2015, Paperback, 155 pages, 5 x 7

This guide will help you avoid mistakes—and malpractice claims—when preparing for depositions. It covers everything from what a deposition is, to the key issues that arise both during witness preparation and the deposition itself. Topics include how to deal with a forgetful, condescending, or lying witness, and how to ethically prepare a witness for testimony.

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## Model Jury Instructions: Construction Litigation, Second Edition

Melissa A. Beutler, Edward B. Gentilcore, Editors

2015, Paperback, 473 pages, 6 x 9

Updating the original book published in 2001, this edition supplies modifications to charges where the law has changed, and provides additional caselaw support where courts have issued new opinions and states that have now taken an opinion. These models accurately and impartially present the elements and critical definitions of construction law in language that is understandable and familiar to the average juror. The instructions allow for easy adaptation to particular cases or points, and cover contract formation, contractor's obligations prior to bidding, bidding, implied terms of contract, changes and extra work, breach of contract, other types of claims, architect and professional liability, defenses, negligence, fraud, and more.

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Hon. Martha A. Mills (Ret.)

2015, Paperback, 378 pages, 6 x 9

As a young girl, Martha Mills began asking why people of different religious or racial backgrounds were not welcome in her middle-class neighborhood. She has never stopped asking those questions. In this engaging description of life spent breaking down barriers, Martha Mills describes being one of few female law students in the early 1960s, finding work as a female in a law firm, and joining the work of the Lawyers' Committee for Civil Rights Under Law in the mid-1960s. Her work as a civil rights activist continued through to her work as a judge in Cook County, Illinois. Martha Mills went to Mississippi as a young civil rights and looked racist judges, lawyers, lawmen and Ku Kluxers in the eye—never backing down, in court or out. Mills would not be intimidated. *Lawyer, Activist, Judge: Fighting for Civil and Voting Rights in Mississippi and Illinois* is the moving account of life in the midst of very turbulent times.

Published by Section of Litigation



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# Consumer

Ankerwycke is the trade imprint of the American Bar Association. In 1215, Magna Carta was sealed underneath the ancient Ankerwycke Yew tree, starting the process which led to rule by constitutional law—in effect, giving rights and the law to the people. And today, with legal fiction, true crime, popular legal histories, memoirs/biographies, and prescriptive guides to current legal and business issues, the ABA's Ankerwycke imprint continues to bring the law to the people.

## **Stolen Legacy: Nazi Theft and the Quest for Justice at Krausenstrasse 17/18, Berlin**

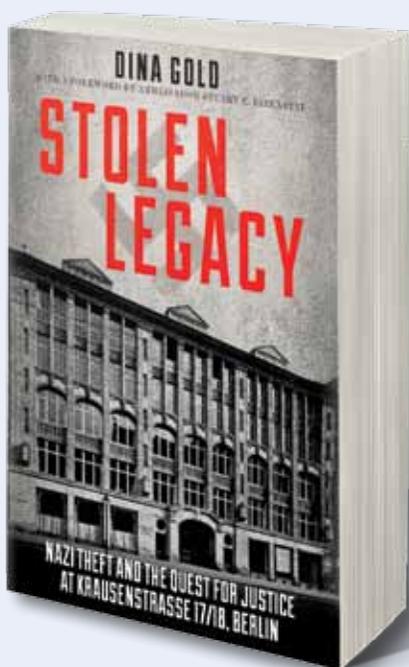
Dina Gold

2015, Hardcover, 306 pages, 6 x 9

*Stolen Legacy* is a non-fiction historical narrative centered on a Jewish family's legal battle to reclaim ownership of a building stolen from them by the Nazis in the 1930s. The building at Krausenstrasse 17/18 in Berlin was seized by a German businessman with direct ties to the very top of the Nazi Party hierarchy and German Railways—the state-owned organization that transported millions of Jews across Europe to the death camps. He was the head of the Victoria Insurance Company, then and now one of Germany's top insurance companies which, according to the book, played a role in insuring the Auschwitz death camp during World War Two.

The book, written by the daughter of one of the original owners of the building, details the history of the Wolff family's ownership of the building, its confiscation by the Nazis, and the family's legal fight to reclaim it. There has been no previous written account of a successful claim of a property seized by the Nazis in Germany. The U.S. Special Adviser on Holocaust Issues, Ambassador Stuart E. Eizenstat, has written the book's foreword.

Published by Ankerwycke Books



Product Code **1620649**

**\$26.95** List Price

**\$21.95** ABA Members



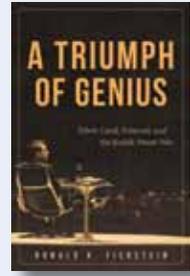
## A Triumph of Genius: Edwin Land, Polaroid, and the Kodak Patent War

Ronald K. Fierstein

2015, Hardcover, 672 pages, 6 x 9

This riveting biography visits the spectacular life of Edwin Land, breakthrough inventor. Land's most famous achievement was the creation of a type of film and camera that could produce a photographic print an instant after the picture was taken. Discover details of Land's involvement over four decades with top-secret U.S. military intelligence efforts during World War II and through the Cold War in the service of seven American presidents and get a compelling first-hand look at perhaps our nation's most important legal battle over intellectual property—Polaroid versus Kodak.

Published by Ankerwycke Books



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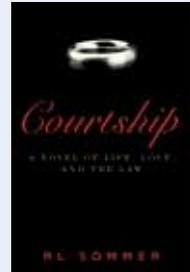
## Courtship: A Novel of Life, Love, and the Law

RL Sommer

2015, Hardcover, 239 pages, 6 x 9

*Courtship: A Novel of Life, Love, and the Law* tells the sweeping yet intimate story of Micah Lehman, a Jewish boy from Chicago, and Anne Marbrey Strong, a Southern belle from one of Charleston's most aristocratic families. Through more than fifty years of triumph and heartbreak, and success and sacrifice, from the University of Cambridge to Charleston, London to Los Angeles, *Courtship* celebrates the undeniable power of love and family while addressing the very real challenges and compromises we all face as we balance career ambition with family responsibility.

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## On Level Terms: 10 Legal Battles That Tested and Shaped Soccer in the Modern Era

Ted Philipakos

2015, Paperback, 226 pages, 6 x 9

This book gives readers an inside look at ten cases (in the United States and Europe) that have had a lasting influence on the game as we know it today. From the demise of the North American Soccer League (NASL) and the rise of Major League Soccer (MLS) in the United States to prosecution of England captain John Terry for alleged racist conduct and Belgian journeyman Jean Marc Bosman's quest to gain free agency for all players in Europe, *On Level Terms* is the first book of its kind to examine the world's most popular sport from a legal perspective.

Published by Ankerwycke Books

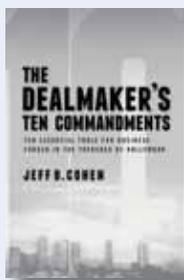


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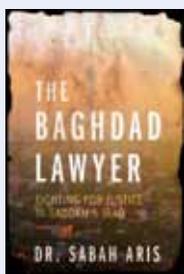
## The Dealmaker's Ten Commandments: Ten Essential Tools for Business Forged in the Trenches of Hollywood

Jeff B. Cohen

2015, Hardcover, 224 pages, 6 x 9

This book provides a practical, no-nonsense methodology for negotiating deals, managing your time and handling crisis all at the highest level. Peppared with entertainment industry war stories, *The Dealmaker's Ten Commandments* have been forged in the white hot crucible of brutal transactional combat. Although developed in Hollywood, the real world tactics, strategies and guiding principles are vital for any business environment. With sufficient practice, incorporating *The Dealmaker's Ten Commandments* into your life becomes second nature. Opportunities that once were hidden become visible. Traps that would have snared you are avoided. Enemy vulnerabilities which would have gone undetected reveal themselves. The book is a tool kit, enabling you to overcome resistance, obtain your goals as a professional and achieve the success that is living your life on your terms.

Published by Ankerwycke Books



Product Code **1620650**

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**\$21.95** ABA Members



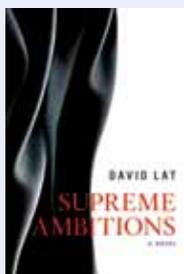
## The Baghdad Lawyer: Fighting for Justice in Saddam's Iraq

Dr. Sabah Aris

2015, Hardcover, 264 pages, 6 x 9

This is a memoir like no other. For the first time ever, experience the behind-the-scenes workings of the Iraqi criminal justice system from the perspective of one of the most respected trial lawyers in Iraq, in the years before and during the violent and chaotic rise and fall of Saddam Hussein. *The Baghdad Lawyer* depicts the challenges of trying to find justice in the shadow of constant political upheaval and the lawlessness this upheaval engenders. It also helps us understand where Iraq is as a country today—post-Saddam, post-Iraq, and in the age of ISIS—and how the events we currently read about in the headlines were seeded years before the world had ever heard of Saddam Hussein.

Published by Ankerwycke Books



Product Code **1620619**

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## Supreme Ambitions: A Novel

David Lat

2014, Hardcover, 284 pages, 6 x 9

*Supreme Ambitions* details the rise of Audrey Coyne, a recent Yale Law School graduate who dreams of clerking for the U.S. Supreme Court someday. Audrey moves to California to clerk for Judge Christina Wong Stinson, a highly regarded appeals-court judge who is Audrey's ticket to a Supreme Court clerkship. While working for the powerful and driven Judge Stinson, Audrey discovers that high ambitions come with a high price. Toss in some headline-making cases, a little romance, and a pesky judicial gossip blog, and you have a legal novel with the inside scoop you'd expect from the founder of *Above the Law*, one of the nation's most widely read and influential legal websites.

Published by Ankerwycke Books

# Health

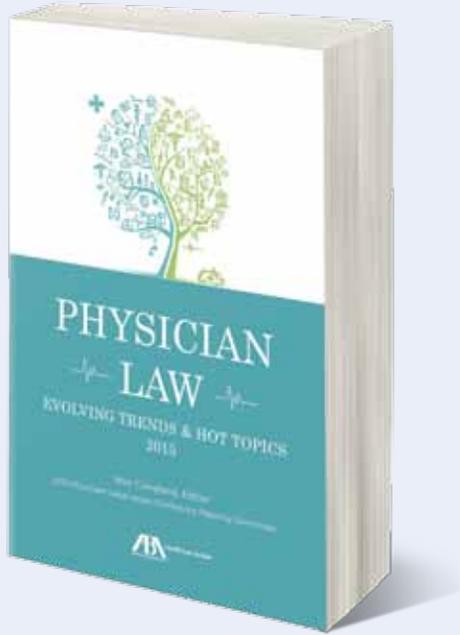
These books covering a variety of current topics serve as springboards for new attorneys as well as reviews for senior level professionals interested in specific areas of health law.

## Physician Law: Evolving Trends & Hot Topics 2015

Wes Cleveland, Editor  
2015, Paperback, 276 pages, 6 x 9

This book was produced in conjunction with the Chicago Medical Society and the American Medical Association and represents the cutting edge of physician law emanating from the American Bar Association Health Law Section's unparalleled 2015 Physicians Legal Issues Conference. This incomparable health law resource tailored to physicians, lawyers, healthcare administrators, and business healthcare affiliates includes eight peer-reviewed chapters on core physician-centric legal topics such as physician-hospital contracting, HIPAA, accountable care organizations, and much more. This is an excellent reference for clinicians and professionals who want to stay abreast of current legal and regulatory issues impacting daily practice.

Published by Health Law Section



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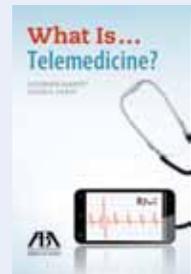


## What Is...Telemedicine?

Catherine Barrett, Alexis S. Gilroy  
2015, Paperback, 153 pages, 6 x 9

This book serves as a health law primer and provides an overview of what telemedicine is. Telemedicine services refer to "medical information exchanged from one site to another via electronic communications" and are used "to improve a patient's clinical health status."

Published by Health Law Section



Product Code **5630135**

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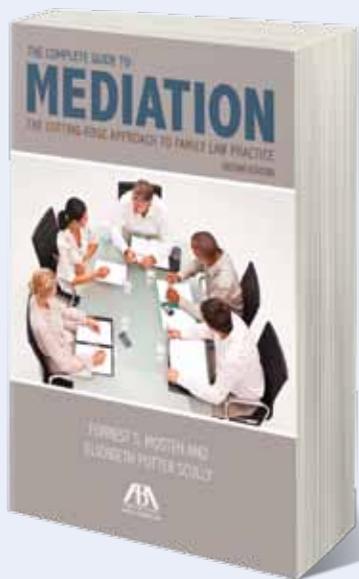
# Family Law

Offering a wide range of books that touch on various aspects of the family, these titles will help you assist your clients in handling difficult situations.

## The Complete Guide to Mediation: How to Effectively Represent Your Clients and Expand Your Family Law Practice, Second Edition

Forrest S. Mosten, Elizabeth Potter Scully  
2015, Paperback, 326 pages, 7 x 10

There have been many developments in dispute resolution since the first edition of *The Complete Guide to Mediation* was published. One major change is the growing acceptance and use of mediation within the family law field. With this in mind, the authors took great care to focus this book exclusively on the role and practice of family lawyers. This second edition provides a multitude of strategies as well as resources for family lawyers to put into immediate uses in their practices. An essential underpinning of mediation is the creative use of collaboration in divorce cases. This book will provide you with eye-opening proven strategies from experts on techniques such as the art of listening, collaboration, dissecting information, empathy, peacemaking, and reconciliation. If you want to become a more effective mediator, counselor, and advocate for your clients, and expand your family law practice, this is the book for you.



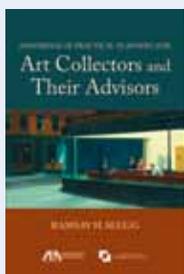
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## Handbook of Practical Planning for Art Collectors and Their Advisors

Ramsay H. Slugg

2015, Paperback, 144 pages, 6 x 9

Addressing the two essential elements of art ownership—planning for the art's eventual disposition and the practical considerations for collectors as they collect and plan for how it will be handled—this book introduces a client-focused process to use when advising art collectors and the other professionals involved in these decisions. This handbook is accessible to all levels of knowledge, and is designed not only for trusts and estates professionals who have clients who collect art, but also for the art collectors themselves as well as the many other professionals involved, including art advisors, risk management advisors, valuation advisors, and financial planners.

Product Code **5430792**

**\$89.95** List Price

**\$69.95** RPTE Members



Published by Section of Real Property, Trust and Estate Law

## ABA/AARP Checklist for My Family: A Guide to My History, Financial Plans, and Final Wishes

Sally Balch Hurme

2015, Paperback, 272 pages, 7 x 10

This handy resource from the ABA and AARP will guide you through the process of gathering in one place your finances, legal documents, online accounts, wishes about medical care, and more. It tells you what you need, what's missing, and where to get it. While giving you peace of mind, this book is also a gift to your loved ones, sparing them stressful decisions and needless frustrations when you're ill or upon your death. The greatest satisfaction will be in knowing that if anything happens to you, you will be providing an invaluable resource for your family with your notes, your wishes, and the information in this book.

Published by Senior Lawyers Division



Product Code **5460214**

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## ABA/AARP Checklist for Family Caregivers

Sally Balch Hurme

2015, Paperback, 277 pages, 7 x 10

Caregiving is inevitably fraught with complex issues—emotional as well as medical, financial, and legal. This new book from the ABA and AARP can help organize the responsibilities that caregivers face, while saving you time and simplifying the daunting tasks of caregiving. In one place, you'll be able to record and update the myriad details you need to keep track of. You can easily personalize the to-do lists, either in the book or electronically, and have them available for quick reference for your caregiving team—family, friends, aides, and medical, financial, and legal professionals. Learn how to become a trusted steward—without losing your sanity.

Published by Senior Lawyers Division



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**\$15.95** ABA Members and Senior Lawyers Members



## Working with Aging Clients: A Guide for Legal, Business, and Financial Professionals

Carolyn L. Rosenblatt

2015, Paperback, 149 pages, 6 x 9

The U.S. population is aging and most professionals will encounter more and more clients who are seniors. This book provides practical insights and strategies to help lawyers, business and financial professionals address aging biases and successfully accommodate the needs of this growing clientele. *Working with Aging Clients* places a special focus on financial elder abuse as well as the capacity of financial decision making for seniors. The author provides shrewd techniques to guide professionals in identifying, preventing or simply stopping financial elder abuse.

Published by Senior Lawyers Division



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# Career Development/ Managing the Firm

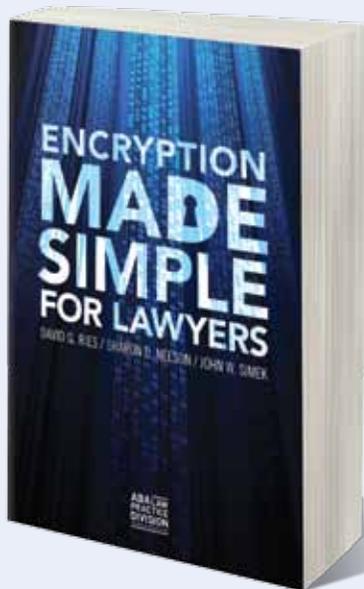
Career resources that address the changing nature of the legal field and help you improve the effectiveness and productivity of your law firm.

## Encryption Made Simple for Lawyers

David G. Ries, Sharon D. Nelson, John W. Simek  
2015, Paperback, 232 pages, 6 x 9

Data breaches are a common occurrence, and hackers can not only get confidential details about a case or deal, but steal your client's information as well. Fortunately, easy-to-use options are available today for encryption, a generally accepted security measure for protecting confidential data—both when stored and transmitted. This book will help you generally understand encryption, have it available for use when appropriate, and make informed decisions about when encryption should be used and when it is acceptable to avoid it. Break down the myths of security and put the power to protect sensitive data in your hands.

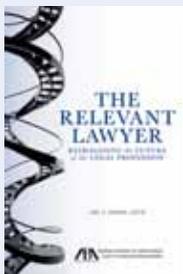
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## The Relevant Lawyer: Reimagining the Future of the Legal Profession

Paul A. Haskins, Editor

2015, Paperback, 344 pages, 6 x 9

Sharing expert insights on how and why the profession of law is changing in fundamental ways and how it will impact lawyers, the authors of this thought-provoking 20-chapter book will advance and sharpen the dialogue within the bar about accelerating disruption of the legal services marketplace, and how best to adapt. The collected wisdom and legal expertise in this book will help individual lawyers, law firms, law students, and bar associations better visualize and plan for their own futures in the law.

Published by Center for Professional Responsibility,  
ABA Standing Committee on Professionalism

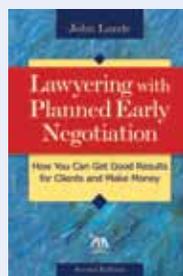
## Lawyering with Planned Early Negotiation: How You Can Get Good Results for Clients and Make Money, Second Edition

John Lande

2015, Paperback, 373 pages, 6 x 9

This book examines how you can be more successful using Planned Early Negotiations and provides strategies to help you become a more effective negotiator. It also outlines a general approach to practicing law. *Lawyering with Planned Early Negotiation* will help you build strong relationships with your clients; choose billing systems that maximize both your interests and your clients' interests; develop effective working relationships with the other side and minimize unnecessary conflict; use experts and other professionals effectively; and much more.

Published by Section of Dispute Resolution



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## Inside Out: How Conflict Professionals Can Use Self-Reflection to Help Their Clients

Gary Friedman

2014, Paperback, 186 pages, 6 x 9

This book is designed to help people who work with parties in conflict use their inner experiences for the benefit of their clients. It challenges many of the conventions conflict professionals bring to this field, replacing them with a full and deep commitment to bringing all of ourselves to serving those who need us. Rooted in self-awareness, as working from the inside out.

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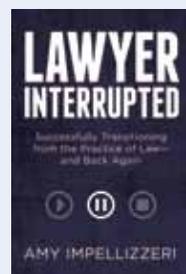
## Lawyer Interrupted: Successfully Transitioning from the Practice of Law—and Back Again

Amy Impellizzeri

2015, Paperback, 176 pages, 6 x 9

This book covers both the practical and ethical considerations for lawyers taking a break in service for a variety of (voluntary and involuntary) reasons, including temporary leaves of absence, taking care of family, changing careers, disciplinary actions, and retirement. The book focuses on the importance of pre-planning, addresses the considerations unique to each reason for a break, and shares stories and advice from a broad population of lawyers who have taken a break from service for each of these reasons. *Lawyer Interrupted* is innovative, practical, concrete, and substantive, and includes extensive resources so you can explore relevant situations in more detail.

Published by Solo, Small Firm and General Practice Division



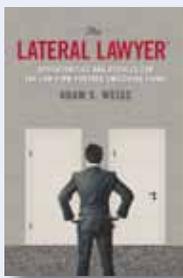
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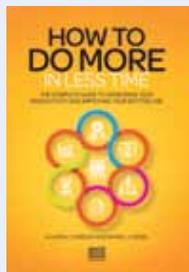
## The Lateral Lawyer: Opportunities and Pitfalls for the Law Firm Partner Switching Firms

Adam S. Weiss

2014, Paperback, 108 pages, 6 x 9

Moving from one law firm to another is the most significant career decision an attorney can make. In this tell-all book, seasoned legal recruiter Adam S. Weiss guides law firm partners—and aspiring partners—through the recruiting process. Using example situations and the experience gained from two decades as a lawyer and legal recruiter, the author explains exactly how you can receive the best possible lateral offers by creating the perfect market: one that makes firms compete for your practice. Full of concrete advice and accessible strategies this book is a must-read guide for lateral attorney candidates, hiring partners, firm recruiting staff and headhunters alike.

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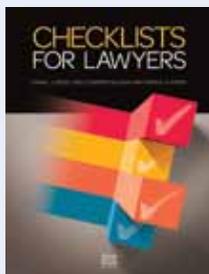
## How to Do More in Less Time: The Complete Guide to Increasing Your Productivity and Improving Your Bottom Line

Allison C. Shields, Daniel J. Siegel

2014, Paperback, 288 pages, 7 x 10

Many lawyers work long hours and still do not have enough time to complete all their work—let alone tackle the business aspects of their job, such as marketing, business development, or strategic planning. It's a common problem and learning how to juggle the work and manage the extras can be overwhelming for the new or seasoned lawyer. This book is a valuable resource to help you learn strategies for taking control of your day and become more productive. Written for the busy lawyer, the authors outline how you can identify the right activities that need to be accomplished and then how you perform those activities efficiently to maximize your productivity. Learn how to develop good productivity habits by setting goals and prioritizing your workload; eliminate the distractions around you; delegate your workload efficiently; streamline your email; and much more.

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## Checklists for Lawyers

Daniel J. Siegel, Molly Barker Gilligan, Pamela A. Myers

2014, Spiralbound, 128 pages, 8 x 10

The law is a complex profession, with many analytical and procedural challenges. As a lawyer, you must deal with an overwhelming amount of information that must be applied at just the right moment to reach a favorable outcome for your client. This is where a checklist can help. This convenient guide will show you how checklists can help run your law practice more efficiently and effectively, ensuring that tasks get done correctly every time. Using checklists will help you improve your workflow, document your procedures, avoid malpractice, eliminate mistakes, meet deadlines, and allow you to provide the best representation to your clients, so they remain your clients. This book includes sample checklists from current law practices, court websites, practice management websites, and other sources to serve as a beginning point for additional inquiry.

Published by Law Practice Division

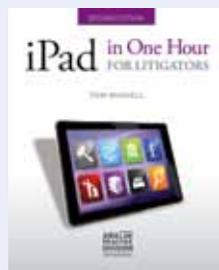
## iPad in One Hour for Litigators, Second Edition

Tom Mighell

2015, Paperback, 128 pages, 7 x 8.5

iPads have changed the way attorneys present their cases in the courtroom, at mediation, and beyond. But tablet technology changes quickly. What was cutting-edge just months ago could now be outdated enough to damage your case. This updated and revised edition of bestselling ABA author and iPad expert Tom Mighell's *iPad in One Hour for Litigators* will help you stay informed on the latest hardware and apps that will ensure your iPad is a powerful legal tool. In just one hour, you will learn how to choose the best iPad for a litigation practice; store and update documents and exhibits; discover recommended accessories and apps to use in the courtroom; select a jury without using a legal pad; and much more.

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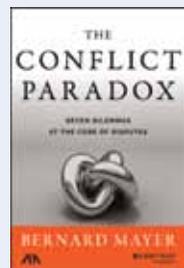
## The Conflict Paradox: Seven Dilemmas at the Core of Disputes

Bernard Mayer

2015, Hardcover, 336 pages, 6 x 9

Written by one of the founders of the professional conflict management field, this book outlines seven major dilemmas that conflict practitioners face every day. It offers expert guidance toward getting to the heart of the conflict, challenges you to adopt a new way to think about the choices disputants face, and provides practical tools and techniques for more successful intervention. Using stories, experiences, and reflective exercises to bring these concepts to life, the author provides actionable advice for overcoming roadblocks to effective conflict work. *The Conflict Paradox* is an accessible text, ready for application in the dispute resolution field. Learn to accommodate contradictions, welcome complexity, and become more fluent in the paradoxical language of change. This book will challenge how you think about both conflict and social change, and encourage you to look at the dynamics of disputing in a new way.

Co-Published by Section of Dispute Resolution and Jossey-Bass



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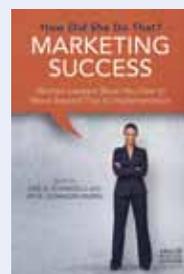
## Marketing Success: How Did She Do That?

Dee A. Schiavelli, Afi S. Johnson-Parris, Editors

2015, Paperback, 222 pages, 6 x 9

*Marketing Success: How Did She Do That?* takes marketing from “what to do” to “how it is done successfully.” The book covers best practices in the legal industry through interviews with 46 women rainmakers on how they succeeded using the most current approaches to marketing and business development. These true stories show how successful women lawyers each made marketing work and ultimately won clients—again and again. This insightful collection of anecdotes on creative and profitable marketing techniques will inspire you and teach you to do the same.

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# Ethics

The ABA offers the most up-to-date resources on ethics for lawyers and judges in their daily practice, law students in their exploration of the standards of their new profession, and legal scholars in their analysis of the changing currents that influence professional regulation.

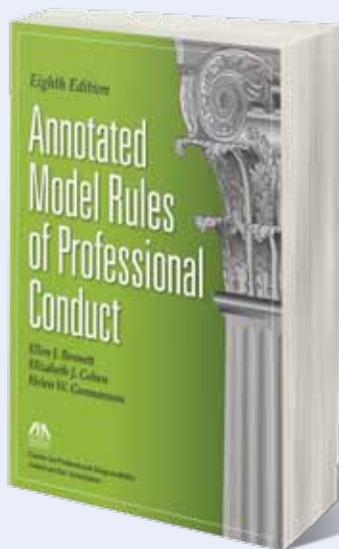
## Annotated Model Rules of Professional Conduct, Eighth Edition

Ellen J. Bennett, Elizabeth J. Cohen,  
Helen W. Gunnarsson

2015, Paperback, 840 pages, 7 x 10

This book is the ABA's definitive resource for information about how courts, disciplinary bodies, and ethics committees apply the lawyer ethics rules. Each chapter begins with the rule and its comment followed by a link to charts comparing each state's rule with the Model Rule, and then presents a detailed discussion of how the rule has been applied. The *Eighth Edition* incorporates all of the amendments the ABA has made to the Model Rules of Professional Conduct through February 2015—including the 2012 and 2013 amendments adopting the recommendations of the ABA Commission on Ethics 20/20 relating to advances in technology, global legal practice, outsourcing, and confidentiality in the context of conflicts checks when lawyers change firms.

Published by Center for Professional Responsibility

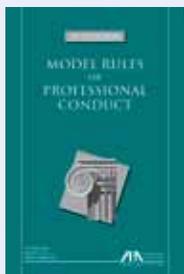


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**\$23.95** CPR Members



## The Model Rules of Professional Conduct, 2015 Edition

2015, Paperback, 296 pages, 6 x 9

This book is the up-to-date resource for information on lawyer ethics. The Rules, with some variations, have been adopted in 50 jurisdictions. Federal, state, and local courts in all jurisdictions look to the Rules for guidance in resolving lawyer malpractice cases, disciplinary actions, disqualification issues, sanctions questions, and much more. This edition includes the most recent ethics opinions issued by the ABA Standing Committee on Ethics and Professional Responsibility, and an appendix containing a list of amendments to the Rules by date and by Rule.

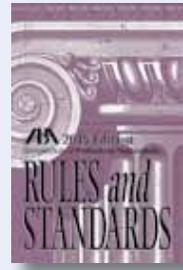
Published by Center for Professional Responsibility

## Compendium of Professional Responsibility Rules and Standards, 2015 Edition

2015, Paperback, 720 pages, 6 x 9

This book gathers together for immediate reference the essential legal ethics materials needed by lawyers and judges in their daily practice, law students in their exploration of the standards of their new profession, and legal scholars in their analysis of the changing currents that influence professional regulation. Updated to include the 2014 revisions to Circular 230. This one volume includes: ABA Model Rules of Professional Conduct, ABA Model Code of Professional Responsibility, ABA Model Code of Judicial Conduct, ABA Canons of Professional Ethics, ABA Standards for Imposing Lawyer Sanctions, ABA Model Rules Related to Multijurisdictional Practice, ABA Model Rules for Client Protection (Selected), ABA Professionalism Codes and Creeds, ABA Practice Guidelines, Federal Rules and Standards (Selected), and ABA Formal Ethics Opinions (Selected).

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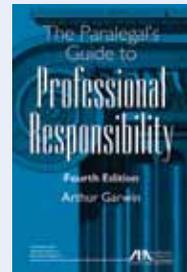
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